

# ROI SHOWCASE

## Cadre Information Security

### NOKIA CASE STUDY

#### Cadre Information Security

**Headquarters:** Cincinnati, Ohio

**Line of Business:** Cadre Information Security is an information security solutions provider, helping customers deal effectively with the ever-changing risks faced in the increasingly mobile, global economy.

#### Mobilizing Content

Cadre's comprehensive Security Risk Management Plan was so successful that the company needed to hire new security experts and open new offices throughout the Midwestern United States. During the expansion,

Most existing content is created for the large monitors found on desktop or laptop PCs. Which is why reading e-mail or navigating Web sites is often a frustrating experience on a mobile device. Converting content is normally not a viable option, especially for a company like Cadre that wants to support multiple device types, and synchronization could not provide the real-time access Cadre needed to deliver timely customer service.

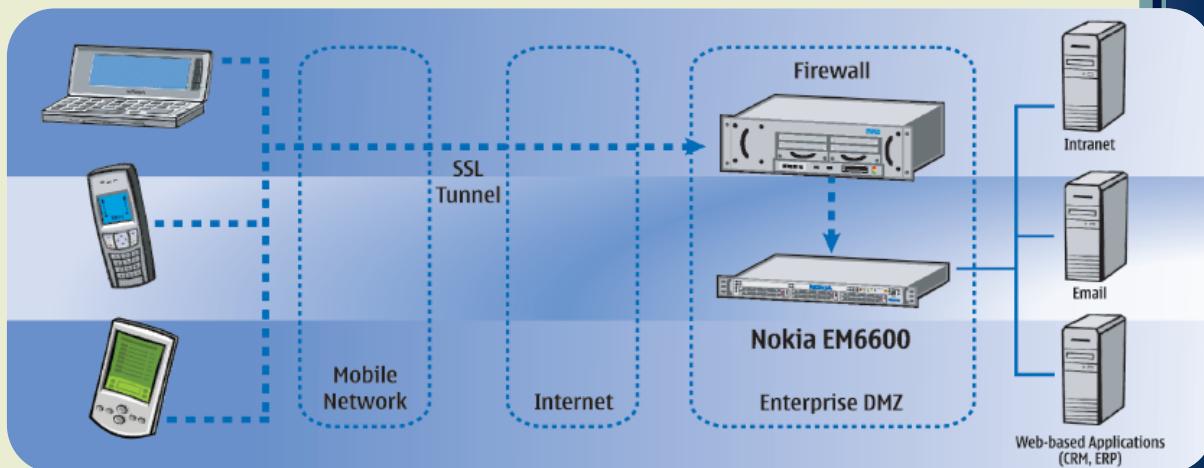
#### The Solution

Cadre found the perfect solution with Nokia Access Mobilizer, an easy-to-use, purpose-built appliance

that serves as a proxy gateway for converting content—dynamically and transparently—for viewing on small screens. The system handles all popular document formats and supports virtually any mobile device. With Nokia Access Mobilizer, the small screen is no longer an obstacle for users who need to read and reply to email, view contact and calendar information, browse documents and navigate Web and intranet content.

#### Increased Productivity & ROI

Being fully in-the-know while on-the-go has made Cadre's security experts much more productive and



Cadre came to realize that mobility is now essential to providing exceptional levels of customer service.

#### The Challenge

The challenge Cadre faced can be appreciated by anyone who uses a personal digital assistant or handheld communicator with a small screen.

# NOKIA

CONNECTING PEOPLE

#### CONTACT INFORMATION:

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has improved customer service dramatically. Nokia Access Mobilizer has even become a sales tool at Cadre because customers often ask, "How are you doing that?" whenever the system is used. With so many enhancements to productivity, Cadre expects a solid return on its relatively modest investment.